

## UNDERGRADUATE TRAINING PROGRAMMES

Training programme name and degree: Bachelor of Economics

Major: **ECONOMICS**

Type of Training: Full time

Academic Code: 401

**(Promulgating Decision No 1999/QĐ-ĐHKT-QLKH-HTQT dated 19th November, 2009  
by the President of UEH)**

### 1. **Training objectives**

To educate undergraduates to become professionals who have a fundamental knowledge of socio-economics with a good political quality, virtuous character and health and can analyze, plan policies and deal with economic issues in different areas of the national economy.

### 2. **Training duration:** 04 years

### 3. **The knowledge volume for the whole coursework:** 126 credits, excluding Physical Education and National Defence Education.

### 4. **Objects of enrollment:** candidates who have high school diplomas or equivalents are eligible to apply for the National Entrance University Examination according to the stipulations of MoET.

### 5. **Training process and graduation requirements:** Pursuant to the existing regulations of MoET.

### 6. **Scoring scale:** 10

### 7. **Content of training programme:** UEH offers 06 specialisations, educated by the Faculty of Development Economics.

#### 7.1 **Major: ECONOMICS**

##### 7.1.1. **Objectives**

Our students are trained to have an ability to do independent researches, to become creative, to have deep and updated knowledge of economic applications. They are able to apply economic theories to real economic situations and analyze economic policies and projects.

Our graduates can work as economic researchers in economic research institutes, in domestic and foreign financial institutions and in state management authorities or work as lecturers of universities and colleges.

### 7.1.2. Specialisation training programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
<b>GENERAL STUDIES</b>				<b>37</b>	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
<b>MAJOR STUDIES</b>				<b>6</b>	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
<b>OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES</b>					
15	History of Economic Theories		X	3	
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Monetary Finance				
	Law of Labour				
<b>FUNDAMENTALS OF MAJOR SPECIALISATIONS</b>				<b>15</b>	
17	Econometrics	X		3	
18	Research methods in Economics	X		3	
19	Principles of Economic Statistics	X		3	
20	Micro-economics II	X		3	
21	Macro-economics II	X		3	
<b>MAJOR SPECIALISATIONS</b>				<b>22</b>	
22	Geographical Economics	X		2	
23	Environmental Economics	X		3	
24	Economic Forecasting and Data Analysis	X		3	
25	Cost-Benefit Analysis	X		3	
26	Project Assessment	X		2	
27	Financial Accounting		X	3	
	Operation Management				
	Project Management				
	Public Economics				

28	Population Study		X	3	
	Land-Use Planning				
29	Financial Investment		X	3	
	Business Communication Skills				
	Value Chain Analysis				
<b>SUPPLEMENTARY COURSEWORK</b>				<b>8</b>	
30	Specialised Foreign English	X		5	
31	Corporate Finance	X		3	
<b>SUB-MAJORS</b>				<b>22</b>	
32	Security Investment			3	
33	Theory of Applied Games	X		3	
34	Economic Organization	X		3	
35	Financial Development	X		3	
36	Foreign Trade and Industrial Policies	X		3	
37	International Finance	X		3	
38	Tax		X	3	
	Labour Economics				
39	Extra Curricular Report	X		2	
<b>Apprenticeship &amp; Graduation</b>				<b>10</b>	
<b>TOTAL</b>				<b>126</b>	

## 7.2. PLANNING ECONOMICS AND INVESTMENT

### 7.2.1. Objectives

We equip our students with general knowledge of economics and management with which they can identify structures and trend of socio-economic development at the macro level. They are able to evaluate, analyze strategies, macro policies, projects and development programmes. They are also able to develop and manage projects and programmes.

Graduates can work in state management authorities, institutes, business schools, industrial and export processing zones, holding companies, businesses, organisations, etc.

### 7.2.2. Specialisation training programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
<b>GENERAL STUDIES</b>				<b>37</b>	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	

8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
	<b>MAJOR STUDIES</b>			<b>6</b>	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
	<b>OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES</b>				
15	History of Economic Theories		X	3	
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Monetary Finance				
	Law of Labour				
	<b>FUNDAMENTALS OF MAJOR SPECIALISATIONS</b>			<b>15</b>	
17	Econometrics	X		3	
18	Research methods in Economics	X		3	
19	Principles of Economic Statistics	X		3	
20	Micro-economics II	X		3	
21	Macro-economics II	X		3	
	<b>MAJOR SPECIALISATIONS</b>			<b>22</b>	
22	Geographical Economics	X		2	
23	Environmental Economics	X		3	
24	Economic Forecasting and Data Analysis	X		3	
25	Cost-Benefit Analysis	X		3	
26	Project Assessment	X		2	
27	Financial Accounting		X	3	
	Operation Management				
	Project Management				
28	Public Economics		X	3	
	Population Study				
	Land-Use Planning				
29	Financial Investment		X	3	
	Business Communication Skills				
	Value Chain Analysis				
	<b>SUPPLEMENTARY COURSEWORK</b>			<b>8</b>	
30	Specialised Foreign English	X		5	
31	Corporate Finance	X		3	
	<b>SUB-MAJORS</b>			<b>22</b>	
32	Law on Investment			3	
33	Planning and Socio-Economic Policies	X		3	
34	Marketing and Local Economic Development	X		3	

35	Strategy and Business Plan	X		3	
36	Project Assessment Practice	X		3	
37	Policy Analysis Technique	X		3	
38	Corporate Law		X	2	
	Land Law				
39	Extra-Curricular Report	X		2	
	<b>Apprenticeship &amp; Graduation</b>			<b>10</b>	
	<b>TOTAL</b>			<b>126</b>	

### 7.3. AGRICULTURAL ECONOMICS & RURAL DEVELOPMENT

#### 7.3.1. Training objectives

Our students are trained to become well-qualified professionals for SMEs, competent to carry out operational planning for agricultural business units, and for Agriculture & Rural Development. They are able to analyze, evaluate and join in planning agricultural development projects for rural areas. Our graduates can work for:

- Aqua-cultural and forestry, geo-administration, planning & investment services of provinces and economic planning department of districts;
- Institutes for economic research, agriculture, forestry, aqua-cultural and rural development;
- Universities, colleges which offer majors in agricultural economics, rural development;
- Agriculture-forestry and aqua-culture manufacturing, processing, import- export and trading companies;
- Programmes for agriculture and rural development and other anti-poverty programmes by the government or by international aid organisations;
- Banks for agriculture and rural development or banks which are linked to their related fields.

#### 7.3.2. Specialisation training programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
	<b>GENERAL STUDIES</b>			<b>37</b>	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
	<b>MAJOR STUDIES</b>			<b>6</b>	

13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
	<b>OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES</b>				
15	History of Economic Theories		X	3	
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Monetary Finance				
	Law of Labour				
	<b>FUNDAMENTALS OF MAJOR SPECIALISATIONS</b>			<b>15</b>	
17	Econometrics	X		3	
18	Research Methods in Economics	X		3	
19	Principles of Economic Statistics	X		3	
20	Micro-economics II	X		3	
21	Macro-economics II	X		3	
	<b>MAJOR SPECIALISATIONS</b>			<b>22</b>	
22	Geographical Economics	X		2	
23	Environmental Economics	X		3	
24	Economic Forecasting and Data Analysis	X		3	
25	Cost-Benefit Analysis	X		3	
26	Project Assessment	X		2	
27	Financial Accounting		X	3	
	Operation Management				
	Project Management				
28	Public Economics		X	3	
	Population Study				
	Land-Use Planning				
29	Financial Investment		X	3	
	Business Communication Skills				
	Value Chain Analysis				
	<b>SUPPLEMENTARY COURSEWORK</b>			<b>8</b>	
30	Specialised Foreign English	X		5	
31	Corporate Finance	X		3	
	<b>SUB-MAJORS</b>			<b>22</b>	
32	Agricultural Economics I			2	
33	Agricultural Product Business	X		2	
34	Agricultural Economics II	X		3	
35	Agricultural Policy Analysis	X		3	
36	Farm Management	X		2	
37	Agricultural Product Marketing	X		2	
38	Rural Development		X	2	
39	Principles of Agricultural Technology			2	
40	Rural Sociology			2	
41	Extra-Curricular Report	X		2	

	<b>Apprenticeship &amp; Graduation</b>			<b>10</b>	
	<b>TOTAL</b>			<b>126</b>	

## 7.4. LABOUR ECONOMICS AND HUMAN RESOURCE MANAGEMENT

### 7.4.1. Training objectives

Our students are trained to have essential knowledge enough to manage labour force both at macro and micro levels (especially for corporations).

The training programme includes:

- Labour source, management, deployment and types of financial rewards;
- Population study based on source of labour, population in socio-economic development;
- Labour, salary, human resource management, scientific staffing, working norms, psychological problems in labour management.

Our graduates can work for Central macro-management organisations such as ministries, governmental organisations, institutes, and human resource departments of companies.

### 7.4.2. Specialisation training programme

No	Subjects	Quality		Number of Credits	Notes
		obligatory	optional		
	<b>GENERAL STUDIES</b>			<b>37</b>	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
	<b>MAJOR STUDIES</b>			<b>6</b>	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
	<b>OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES</b>				
15	History of Economic Theories		X	3	
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Monetary Finance				
	Law of Labour				
	<b>FUNDAMENTALS OF MAJOR</b>			<b>15</b>	

<b>SPECIALISATIONS</b>					
17	Econometrics	X		3	
18	Research methods in Economics	X		3	
19	Principles of Economic Statistics	X		3	
20	Micro-economics II	X		3	
21	Macro-economics II	X		3	
<b>MAJOR SPECIALISATIONS</b>				<b>22</b>	
22	Geographical Economics	X		2	
23	Environmental Economics	X		3	
24	Economic Forecasting and Data Analysis	X		3	
25	Cost-Benefit Analysis	X		3	
26	Project Assessment	X		2	
27	Financial Accounting		X	3	
	Operation Management				
	Project Management				
28	Public Economics		X	3	
	Population Study				
	Land-Use Planning				
29	Financial Investment		X	3	
	Business Communication Skills				
	Value Chain Analysis				
<b>SUPPLEMENTARY COURSEWORK</b>				<b>8</b>	
30	Specialized Foreign English	X		5	
31	Corporate Finance	X		3	
<b>SUB-MAJORS</b>				<b>22</b>	
32	Labor Economics			2	
33	Human Communication	X		2	
34	Social Protection			2	
35	Human Resource Management	X		3	
36	Labor Norms	X		2	
37	Payroll Management in Business	X		3	
38	Organisational Behaviour		X	2	
39	Managerial Psychology			2	
40	WP		X	2	
	Soft Skills				
41	Extra-Curricular Report	X		2	
<b>Apprenticeship &amp; Graduation</b>				<b>10</b>	
<b>TOTAL</b>				<b>126</b>	

## 7.5. PRICE EVALUATION ECONOMICS

### 7.5.1. Training objectives

Our students are trained to become professionals who:

- Have an ability to evaluate prices of properties in the integrated market economy.
- Be able to evaluate very important in the economy such as real estate, pricing & costing of goods sold
- Able to assess projects of private, public and government and non-government



- Have communicative skills and cooperate with local or international price evaluating organizations
- Offer consultancy services by providing price - evaluating services for any properties.

Our graduates can work in:

- Auditing, real-estate trading board, auction centres of legal organisations, pricing department, pricing evaluation and auction services of the finance department.
- Business pricing evaluation board of ministries, industries, provinces, holding companies, centres, pricing divisions of environment and human resource department, especially state and commercial banks.

#### 7.5.2. Specialisation training programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
<b>GENERAL STUDIES</b>				<b>37</b>	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	
7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
<b>MAJOR STUDIES</b>				<b>6</b>	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
<b>OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES</b>					
15	History of Economic Theories		X	3	
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Monetary Finance				
	Law of Labour				
<b>FUNDAMENTALS OF MAJOR SPECIALISATIONS</b>				<b>15</b>	
17	Econometrics	X		3	
18	Research methods in Economics	X		3	
19	Principles of Economic Statistics	X		3	
20	Micro-economics II	X		3	
21	Macro-economics II	X		3	
<b>MAJOR SPECIALISATIONS</b>				<b>22</b>	

22	Geographical Economics	X		2	
23	Environmental Economics	X		3	
24	Economic Forecasting and Data Analysis	X		3	
25	Cost-Benefit Analysis	X		3	
26	Project Assessment	X		2	
27	Financial Accounting		X	3	
	Operation Management				
	Project Management				
28	Public Economics		X	3	
	Population Study				
	Land-Use Planning				
29	Financial Investment		X	3	
	Business Communication Skills				
	Value Chain Analysis				
<b>SUPPLEMENTARY COURSEWORK</b>				<b>8</b>	
30	Specialised Foreign English	X		5	
31	Corporate Finance	X		3	
<b>SUB-MAJORS</b>				<b>22</b>	
32	Principles of Price Evaluation			2	
33	Land Surveying Technique	X		2	
34	Real Estate Price Evaluation			2	
35	Machinery and Equipment Evaluation	X		3	
36	Trade-Mark Evaluation	X		2	
37	Brand Evaluation	X		3	
38	Real Estate Brokerage		X	3	
	Credit Evaluation				
	Real Estate Investment				
39	Extra-Curricular Report	X		2	
<b>Apprenticeship &amp; Graduation</b>				<b>10</b>	
<b>TOTAL</b>				<b>126</b>	

## 7.6. REAL ESTATE ECONOMICS

### 7.6.1. Training objectives

### 7.6.2. Specialisation training programme

No	Subjects	Quality		Number of Credits	Notes
		Obligatory	Optional		
<b>GENERAL STUDIES</b>				<b>37</b>	
1	The Basic Principles of Marxism-Leninism	X		5	
2	Revolutionary Line of the Communist Party of Vietnam	X		3	
3	Ho Chi Minh's Ideology	X		2	
4	Foreign Language (Part 1 & Part 2)	X		7	
5	Advanced Mathematics	X		4	
6	Theories of Probability and Maths Statistics	X		3	

7	Fundamentals of Law	X		2	
8	Fundamentals of Informatics	X		3	
9	Optimisation	X		2	
10	International Economics	X		2	
11	Management	X		2	
12	Development Economics	X		2	
	<b>MAJOR STUDIES</b>			<b>6</b>	
13	Micro-economics I	X		3	
14	Macro-economics I	X		3	
	<b>OPTIONAL SUBJECTS ON THE STAGE OF GENERAL STUDIES</b>				
15	History of Economic Theories		X	3	
	Fundamentals of Marketing				
	Principles of Accounting				
16	Principles of Economic Statistics		X	3	
	Theories of Monetary Finance				
	Law of Labour				
	<b>FUNDAMENTALS OF MAJOR SPECIALISATIONS</b>			<b>15</b>	
17	Econometrics	X		3	
18	Research Methods in Economics	X		3	
19	Principles of Economic Statistics	X		3	
20	Micro-economics II	X		3	
21	Macro-economics II	X		3	
	<b>MAJOR SPECIALISATIONS</b>			<b>22</b>	
22	Geographical Economics	X		2	
23	Environmental Economics	X		3	
24	Economic Forecasting and Data Analysis	X		3	
25	Cost-Benefit Analysis	X		3	
26	Project Assessment	X		2	
27	Financial Accounting		X	3	
	Operation Management				
	Project Management				
28	Public Economics		X	3	
	Population Study				
	Land-Use Planning				
29	Financial Investment		X	3	
	Business Communication Skills				
	Value Chain Analysis				
	<b>SUPPLEMENTARY COURSEWORK</b>			<b>8</b>	
30	Specialised Foreign English	X		5	
31	Corporate Finance	X		3	
	<b>SUB-MAJORS</b>			<b>22</b>	
32	Principles of Real Estate			3	
33	Economics of Real Estate	X		3	
34	Real Estate Price Evaluation			3	

35	Investment and Real Estate Finance	X		3	
36	Real Estate Project Management	X		3	
37	Real Estate Development	X		3	
38	Negotiation in Real Estate Business		X	2	
	Tax				
	International Finance				
39	Extra-Curricular Report	X		2	
	<b>Apprenticeship &amp; Graduation</b>			<b>10</b>	
	<b>TOTAL</b>			<b>126</b>	